Next Steps

- Address issue of projected efficiency savings for banks which is limited to marginal DCR and LTV loans
- Work with members and banks to develop cost-effective content for loan packages (ideal loan package has engineering study and appraisal confirmation, but is cost prohibitive)
- Work with appraisers to educate them about valuation & cash flow enhancing energy efficiency metrics
- Research appraisal models that include energy efficiency metrics to pass on to the appraisal community
- Research what economic development organizations could provide loan guarantees?
- How do we simplify net metering language and educate owners about it?
- Contact and educate people from the appraisal community – specifically the appraisers whom the banks use regularly
- Contact and educate the engineers which banks use and trust
- Establish a list of knowledgeable “approved” engineers and appraisers for 2030 members
- Compile energy efficiency metrics and data for the banks and appraisers on 2030 website
- Continue to educate engineers, appraisers and bankers at 2030 educational seminars