



## Portland 2030 District Financing Forum

### Barriers and Issues to Financing Energy Savings Measures

- In order for a bank to accept an appraisal that uses reduced utility operating costs for a future energy efficiency project in a building, do the estimated cost reductions need to be sourced to an energy audit, or if not, what alternative source(s) would be acceptable to the bank?
- In order for an appraiser to accept a building owner's cash flow projection that uses reduced utility operating costs for a future energy efficiency project in a building, do the estimated cost reductions need to be sourced to an energy audit, or if not, what alternative source(s) would be acceptable to the appraiser?
- Do banks need to see that the building owner has sought all possible tax and other financial incentives for the energy efficiency improvements
- What documentation does a bank need to see relative to the specifics of the materials being used? Do they have experts in house who will vet such items?
- What information is needed by the finance community?
- Full ROI and timelines for payback for efficiency financing
- Is the financing benefitting building owners or tenants?

