Telecom Service Provider Audit & Analysis

Espy Services Inc is the nation’s leading independent (ZERO vendor affiliations) telecom cost management firm providing the deepest telecom vendor invoice audit and analysis available in the market. Espy has added millions of dollars back to budgets and recovers more lost revenue than any other vendors or software. With an Espy audit as part of your 2030 District financial toolkit, the recovered monies can then be allocated to your 2030 initiatives.

What Espy will do:

- **Proprietary 3- Point Telecom Audit & Analysis Process**
  - Perform a line-by-line review of your monthly invoices and vendor Customer Service Records to identify every charge you pay
  - Services/vendors can include: voice, data, Internet/managed Internet services, cable TV, satellite, radio tower, PBX, local telecom equipment, long distance and wireless/cellular
  - Compare your current vendor agreements to these invoices and records to guarantee your contracted rates and terms are being reflected on your bills
  - Compare all tariffs to verify that your rates and terms are in compliance
  - Review our internal national vendor database to ensure that your rates & terms are comparable to other organizations like yours

- **Negotiate:**
  - Manage the negotiating of refunds & credits with your current vendors
  - Ensure that the refunds, credits & go-forward savings are verified on your invoices
  - Assist in negotiating better contractual terms with your vendors

- **Optimize:**
  - Review your individual telecom/data services and make recommendations based on your entire organizational needs
  - Discuss technologies available through your current vendors that could improve your telecom/data environment

- **Communicate:**
  - Assign a Client Relations Manager as the point person for your account
  - They will communicate with you throughout the course of our engagement and provide documented findings and summary reports for all of our discoveries
  - Seek prior approval on findings that require your authorization

Outcome of Audit & Analysis:

- You can maintain your current vendors throughout the entire process – we are not change agents
- Identification of historical errors that can lead to sizeable refunds & credits
- Recommendations & corrections for go-forward savings with these vendors
- Improved contractual terms & conditions with your vendors for better ongoing rates and technologies

**Bottom Line:** All fees for Espy Services work are contingency based with no upfront, administrative or processing fees. Your savings support our payment…eliminating any financial risk to your organization.